

**Spay-Neuter Assistance Program, Inc.**

Financial Statements  
and Independent Auditors' Report  
for the years ended June 30, 2023 and 2022

# Spay-Neuter Assistance Program, Inc.

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**Independent Auditors' Report**

To the Board of Directors of  
Spay-Neuter Assistance Program, Inc.:

**Report on the Audit of the Financial Statements**

***Opinion***

We have audited the financial statements of Spay-Neuter Assistance Program, Inc. (SNAP), which comprise the statements of financial position as of June 30, 2023 and 2022, and the related statements of activities, of functional expenses, and of cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of SNAP as of June 30, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

***Basis for Opinion***

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are required to be independent of SNAP and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

***Responsibilities of Management for the Financial Statements***

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about SNAP's ability to continue as a going concern for one year after the date that the financial statements are available to be issued.

***Auditors' Responsibilities for the Audit of the Financial Statements***

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing

standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of SNAP's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about SNAP's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

*Blazek & Vetterling*

April 12, 2024

## Spay-Neuter Assistance Program, Inc.

Statements of Financial Position as of June 30, 2023 and 2022

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	<u>2023</u>	<u>2022</u>
ASSETS		
Cash	\$ 460,334	\$ 401,888
Prepaid expenses and other receivables	46,755	24,345
Contributions receivable	51,361	99,292
Property, net ( <i>Note 3</i> )	161,929	219,721
Operating right-of-use assets, net ( <i>Note 4</i> )	<u>373,356</u>	<u>          </u>
TOTAL ASSETS	<u>\$ 1,093,735</u>	<u>\$ 745,246</u>
LIABILITIES AND NET ASSETS		
Liabilities:		
Accounts payable	\$ 55,532	\$ 61,427
Accrued salaries and related expenses	99,296	61,138
Note payable ( <i>Note 5</i> )	33,487	39,998
Operating lease liabilities ( <i>Note 4</i> )	<u>376,529</u>	<u>          </u>
Total liabilities	<u>564,844</u>	<u>162,563</u>
Net assets:		
Without donor restrictions	478,891	482,518
With donor restrictions for time and clinic programs	<u>50,000</u>	<u>100,165</u>
Total net assets	<u>528,891</u>	<u>582,683</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 1,093,735</u>	<u>\$ 745,246</u>

*See accompanying notes to financial statements.*

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## Spay-Neuter Assistance Program, Inc.

Statement of Activities for the year ended June 30, 2023

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	WITHOUT DONOR RESTRICTIONS	WITH DONOR RESTRICTIONS	TOTAL
REVENUE:			
Clinic fees	\$ 3,534,795		\$ 3,534,795
Product sales commissions	108,679		108,679
Contributions	464,595	\$ 150,528	615,123
Contributions of nonfinancial assets <i>(Note 6)</i>	145,896		145,896
Other income	<u>3,380</u>	<u>                    </u>	<u>3,380</u>
Total revenue	4,257,345	150,528	4,407,873
Net assets released from restrictions:			
Program expenditures	<u>100,528</u>	<u>(100,528)</u>	<u>                    </u>
Total	<u>4,357,873</u>	<u>50,000</u>	<u>4,407,873</u>
EXPENSES:			
Clinic services	3,829,546		3,829,546
Management and general	340,401		340,401
Fundraising	<u>291,718</u>	<u>                    </u>	<u>291,718</u>
Total expenses	<u>4,461,665</u>	<u>                    </u>	<u>4,461,665</u>
CHANGES IN NET ASSETS	(103,792)	50,000	(53,792)
Net assets, beginning of year	<u>582,683</u>	<u>                    </u>	<u>582,683</u>
Net assets, end of year	<u>\$ 478,891</u>	<u>\$ 50,000</u>	<u>\$ 528,891</u>

*See accompanying notes to financial statements.*

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## Spay-Neuter Assistance Program, Inc.

Statement of Activities for the year ended June 30, 2022

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	WITHOUT DONOR RESTRICTIONS	WITH DONOR RESTRICTIONS	TOTAL
REVENUE:			
Clinic fees	\$ 3,322,227		\$ 3,322,227
Product sales commissions	125,424		125,424
Contributions	700,618	\$ 224,364	924,982
Contributions of nonfinancial assets <i>(Note 6)</i>	121,851		121,851
Other income	<u>11,425</u>	<u>                    </u>	<u>11,425</u>
Total revenue	4,281,545	224,364	4,505,909
Net assets released from restrictions:			
Program expenditures	<u>153,650</u>	<u>(153,650)</u>	<u>                    </u>
Total	<u>4,435,195</u>	<u>70,714</u>	<u>4,505,909</u>
EXPENSES:			
Clinic services	3,654,921		3,654,921
Management and general	328,030		328,030
Fundraising	<u>278,412</u>	<u>                    </u>	<u>278,412</u>
Total expenses	<u>4,261,363</u>	<u>                    </u>	<u>4,261,363</u>
CHANGES IN NET ASSETS	173,832	70,714	244,546
Net assets, beginning of year	<u>308,686</u>	<u>29,451</u>	<u>338,137</u>
Net assets, end of year	<u>\$ 482,518</u>	<u>\$ 100,165</u>	<u>\$ 582,683</u>

*See accompanying notes to financial statements.*

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## Spay-Neuter Assistance Program, Inc.

### Statements of Functional Expenses for the years ended June 30, 2023 and 2022

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	<u>CLINIC SERVICES</u>	<u>MANAGEMENT AND GENERAL</u>	<u>FUNDRAISING</u>	<u>2023 TOTAL</u>
Salaries and related benefits	\$ 2,537,248	\$ 120,706	\$ 188,248	\$ 2,846,202
Surgery and wellness supplies	653,335			653,335
Facilities and equipment	485,826	32,372	26,267	544,465
Professional services	80,668	103,017	31,668	215,353
Credit card and bank fees		67,592		67,592
Office supplies, printing and postage	13,541	2,754	30,219	46,514
Insurance	40,578	4,312	1,587	46,477
Interest		4,118		4,118
Other	<u>18,350</u>	<u>5,530</u>	<u>13,729</u>	<u>37,609</u>
Total expenses	<u>\$ 3,829,546</u>	<u>\$ 340,401</u>	<u>\$ 291,718</u>	<u>\$ 4,461,665</u>

	<u>CLINIC SERVICES</u>	<u>MANAGEMENT AND GENERAL</u>	<u>FUNDRAISING</u>	<u>2022 TOTAL</u>
Salaries and related benefits	\$ 2,505,470	\$ 122,347	\$ 191,990	\$ 2,819,807
Surgery and wellness supplies	599,167			599,167
Facilities and equipment	422,167	27,500	24,986	474,653
Professional services	69,641	95,923	30,192	195,756
Credit card and bank fees		59,729		59,729
Office supplies, printing and postage	12,938	4,312	24,839	42,089
Insurance	26,885	1,018	1,013	28,916
Interest		3,392		3,392
Other	<u>18,653</u>	<u>13,809</u>	<u>5,392</u>	<u>37,854</u>
Total expenses	<u>\$ 3,654,921</u>	<u>\$ 328,030</u>	<u>\$ 278,412</u>	<u>\$ 4,261,363</u>

*See accompanying notes to financial statements.*

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## Spay-Neuter Assistance Program, Inc.

Statements of Cash Flows for the years ended June 30, 2023 and 2022

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	<u>2023</u>	<u>2022</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Changes in net assets	\$ (53,792)	\$ 244,546
Adjustments to reconcile changes in net assets to net cash provided by operating activities:		
Amortization of right-of-use assets	78,780	
Depreciation	64,250	48,996
Changes in operating assets and liabilities:		
Prepaid expenses and other receivables	(22,410)	(632)
Contributions receivable	47,931	63,470
Accounts payable	(5,895)	(153,591)
Accrued salaries and related expenses	38,158	(26,076)
Operating lease liabilities	<u>(75,607)</u>	<u>                    </u>
Net cash provided by operating activities	<u>71,415</u>	<u>176,713</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Acquisitions of property	<u>(6,458)</u>	
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Advances on line of credit		3,392
Repayments of note payable and line of credit	<u>(6,511)</u>	<u>(11,336)</u>
Net cash used by financing activities	<u>(6,511)</u>	<u>(7,944)</u>
NET CHANGE IN CASH	58,446	168,769
Cash, beginning of year	<u>401,888</u>	<u>233,119</u>
Cash, end of year	<u>\$ 460,334</u>	<u>\$ 401,888</u>
<i>Supplemental disclosure of cash flow information:</i>		
Interest paid	\$4,118	\$3,392

*See accompanying notes to financial statements.*

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## Spay-Neuter Assistance Program, Inc.

Notes to Financial Statements for the years ended June 30, 2023 and 2022

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### NOTE 1 – ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

Organization – Spay-Neuter Assistance Program, Inc. (SNAP) is a Texas nonprofit corporation that began operating in Houston, Texas in 1994 to provide spay and neuter services. SNAP exists to stop the destruction of healthy dogs and cats in animal shelters as a result of overpopulation. SNAP provides sterilization for dogs and cats at affordable prices or free for financially disadvantaged families, provides animal wellness services, and educates the public about animal overpopulation. The program includes clinics in Houston, Pasadena and San Antonio, Texas.

Federal income tax status – SNAP is exempt from federal income tax under §501(c)(3) of the Internal Revenue Code and is classified as a public charity under §509(a)(1).

Contributions receivable due within one year are reported at net realizable value. Contributions receivable due in more than one year are discounted, if material, to estimate the present value of future cash flows. An allowance for uncollectible contributions is recorded based upon historical experience and known circumstances affecting the collectability of individual contributions. At June 30, 2023, pledges from one donor accounted for 97% of contributions receivable.

Property is reported at cost, if purchased, or at fair value at the date of gift, if donated. Property with a cost in excess of \$1,000 and an estimated useful life in excess of one year is capitalized. Depreciation is computed using the straight-line method over estimated useful lives of 3 to 15 years.

Net asset classification – Net assets, revenue, gains and losses are classified based on the existence or absence of donor-imposed restrictions, as follows:

- *Net assets without donor restrictions* are not subject to donor-imposed restrictions even though their use may be limited in other respects such as by contract or board designation.
- *Net assets with donor restrictions* are subject to donor-imposed restrictions. Restrictions may be temporary in nature, such as those that will be met by the passage of time or use for a purpose specified by the donor, or may be perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Net assets are released from restrictions when the stipulated time has elapsed, or purpose has been fulfilled, or both.

Clinic fees and product sales commissions are for services provided for animal medical procedures and for the sale of medical product supplies. Revenue is recognized at the point in time when the services are performed. Payment of clinical fees is expected at the time of service, except for local municipalities who are billed monthly. Historically, the local municipalities pay on a monthly basis for services provided to the animals sent by the municipalities under the terms of the contracts. Sales of medical product supplies are done through a third party who provide the inventory and directly ships the prescribed product to the SNAP client. SNAP earns commissions on the sales when the order is shipped from the third party. Revenue is recognized at the point in time the third party ships the product.

Contributions are recognized at fair value when an unconditional commitment is received from the donor. Contributions received with donor stipulations that limit their use are classified as *with donor restrictions*. Conditional contributions are subject to one or more barriers that must be overcome before SNAP is

entitled to receive or retain funding. Conditional contributions are recognized in the same manner when the conditions are substantially met.

Contributions of nonfinancial assets – Donated materials, services and use of facilities are recognized at fair value as contributions when an unconditional commitment is received from the donor. Donated materials are valued based on the estimated fair value of items of similar type and condition at the time of donation and the related expense is recognized as the item is used. Contributions of services are recognized when services received (a) create or enhance nonfinancial assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. Donated use of facilities is valued at the fair value of similar properties available in commercial real estate listings.

Functional allocation of expenses – Expenses are reported by their functional classification. Program services are the direct conduct or supervision of activities that fulfill the purposes for which the organization exists. Fundraising activities include the solicitation of contributions of money, securities, materials, facilities, other assets, and time. Management and general activities are not directly identifiable with specific program or fundraising activities. Expenses that are attributable to more than one activity are allocated among the activities benefitted. Salaries and related costs are allocated on the basis of estimated time and effort expended. Depreciation and other facility-related expenses are allocated based on square footage and usage of facility incurring the cost.

Estimates – Management must make estimates and assumptions to prepare financial statements in accordance with generally accepted accounting principles. These estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, the amounts of reported revenue and expenses, and the allocation of expenses among various functions. Actual results could vary from the estimates that were used.

## NOTE 2 – LIQUIDITY AND AVAILABILITY OF RESOURCES

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use within one year of June 30 comprise the following:

	<u>2023</u>	<u>2022</u>
Financial assets:		
Cash	\$ 460,334	\$ 401,888
Other receivables	23,283	
Contributions receivable	<u>51,361</u>	<u>99,292</u>
Total financial assets available for general expenditure	<u>\$ 534,978</u>	<u>\$ 501,180</u>

SNAP primarily relies on clinic service fee revenues and contributions to meet general expenditures related to operations. For purposes of analyzing resources available to meet general expenditures over a 12-month period, SNAP considers all expenditures related to its ongoing activities of providing sterilization and wellness services, to be general expenditures.

### NOTE 3 – PROPERTY

Property consists of the following:

	<u>2023</u>	<u>2022</u>
Mobile clinics and trucks	\$ 15,000	\$ 331,146
Leasehold improvements	659,513	659,513
Medical equipment	375,496	369,038
Office equipment	53,436	53,436
Furniture and fixtures	<u>20,855</u>	<u>20,855</u>
Total depreciable property	1,124,300	1,433,988
Accumulated depreciation	<u>(962,371)</u>	<u>(1,214,267)</u>
Property, net	<u>\$ 161,929</u>	<u>\$ 219,721</u>

### NOTE 4 – LEASES

SNAP leases office and clinic space under noncancellable operating lease agreements. Right-of-use assets are recognized at the present value of the lease payments at the inception of the lease, adjusted as appropriate, for certain other payments and allowances related to obtaining the lease. The operating lease right-of-use assets are amortized so that lease costs remain constant over the lease term. The following accounting policy elections were made in connection with implementation of the new standard:

- *Short-term leases* – SNAP has elected to not apply the new guidance to leases with terms of 12 months or less. Instead, these leases are recognized as expense on a straight-line basis over the lease term.
- *Discount rates* – SNAP has elected to use the risk-free U. S. Treasury rate as the discount rate.
- *Non-lease components* – SNAP has elected to separate lease and non-lease components for the office and clinic leases in determining the right-of-use assets and liabilities.

The components of lease cost for the year ended June 30, 2023 are as follows:

Operating lease cost	\$ 210,495
Short-term lease cost	<u>18,286</u>
Total lease cost	<u>\$ 228,781</u>

Cash paid for amounts included in the measurement of lease liabilities for the year ended June 30, 2023 was \$208,908. Lease cost recognized during the year ended June 30, 2022, prior to the adoption of the new accounting standard, was approximately \$350,000.

The weighted-average term and discount rates for operating leases outstanding as of June 30, 2023:

Weighted-average remaining lease term	23 months
Risk-free discount rate	1.16%

Undiscounted cash flows related to the operating lease liabilities as of June 30, 2023 are as follows:

2024	\$ 210,259
2025	135,750
2026	<u>34,100</u>
Total undiscounted cash flows	380,109
Less present value discount	<u>(3,580)</u>
Total present value of lease liabilities	<u>\$ 376,529</u>

#### **NOTE 5 – NOTE PAYABLE**

The note payable consists of the following:

	<u>2023</u>	<u>2022</u>
\$50,000 unsecured line of credit with a bank that bears interest at the Wall Street Journal prime rate plus 5%. The rate at June 30, 2023 was 12.5%.	<u>\$ 33,487</u>	<u>\$ 39,998</u>
Total note payable	<u>\$ 33,487</u>	<u>\$ 39,998</u>

Interest expense was \$4,118 in 2023 and \$3,392 in 2022.

#### **NOTE 6 – CONTRIBUTIONS OF NONFINANCIAL ASSETS**

SNAP recognized in-kind donations of supplies of \$93,096 in 2023 and \$69,051 in 2022 as program expenses to be used in the clinics. SNAP recognized in-kind clinic space for the Pasadena clinic totaling \$52,800 in both 2023 and 2022 as a program expense.

#### **NOTE 7 – SUBSEQUENT EVENTS**

Management has evaluated subsequent events through April 12, 2024, which is the date that the financial statements were available for issuance. As a result of this evaluation, no other events were identified that are required to be disclosed or would have a material impact on reported net assets or changes in net assets.